

# THE STORY OF JOHN

A parable regarding the use of contemporary tools and technologies to engage John throughout his entire student life cycle.

The Mobile Generation is Enrolling Are you Prepared?

# This is John

He represents the mobile generation and he's interested in your school. What is your recruiting strategy?



# This is eNquire

A recruiter's virtual assistant and the first step towards filling your student pipeline with qualified leads. It enables John to submit his bio data and establish an immediate connection with his recruiter.

#### Personal Details

#### Details Phone/Email

#### Guardian Info







# This is Maria, John's Recruiter

She needs to connect with John when , where, and the way in which he wants to be contacted.



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 Tog Recruiters
 Recruitment Performance
 Message Summary
 Call Summary

# eNroute RCM offers Recruiters and their Directors:

- Drip Marketing
- Student pipeline management
- correspondence tracking between students and Recruiters
- Measures Recruiter's Metrics
- Inventory tracing and management

## This is Chris, John's Admissions Specialist

He needs to streamline and simplify the admissions process.





# This is eNroute ACRM

A CRM solution that receives John's information from Maria and allows Chris to track John's progression throughout the admissions process:

- Applicant Tracking
- Trouble Tickets
- Criminal Background Checks
- Banner® ERP
- CRM
- Document Management

# John is Officially a Admitted

He is kind of nervous and needs guidance throughout orientation and assistance with campus navigation.







#### This is eNter

A virtual orientation application that walks John through your sachool's orientation process, step by step, and helps him find the answers to all of his orientation questions.

# John is now a Busy Student

He needs to register for classes, drop classes, pay for classes, and check his account balance while on the move.





# This is eNroll Registration and Accounting

eNroll provides John with secure Single Sign On access to all of his accounts based on his user's profile.

# eNroll Registration and Accounting

John's virtual mobile assistant and provides him with secure access to his personal SIS files, financial accounts, and enables John to register, drop, and pay for classes from just about anywhere.

#### View and register for courses



My Courses









#### View account balance and make payments



Fee Details

#### Payments





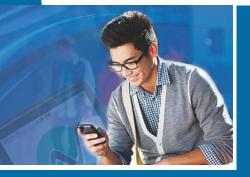


# John has Completed Orientation

Now that he is officially a student at your school, he wants to get involved in the whole campus experience.

- Campus related news
- School Sports Updates
- School Related Events
- Directory
- Campus Job Postings
- Campus Map
- School related videos

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John's with connection to all things campus related.

- Receive important notifications
- Register for and drop classes
- Campus News
- Sports Events and Concerts

## eNroll Registration and Accounting

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#### This is eNcompass

A virtual gateway to all of John's personal information and school records. It allows John to find housing, a new roommate, and update all of his personal information.

# John just graduated and is now an Alumni

He is finished with school and wants to remain involved. After all, being an alumni has its privileges and traditions.





## This is eNrich

A mobile gateway that keeps John and his fellow alumni actively engaged with all things relevant to their personal interest and experiences at their alma mater.

### This is eNtourage EMI

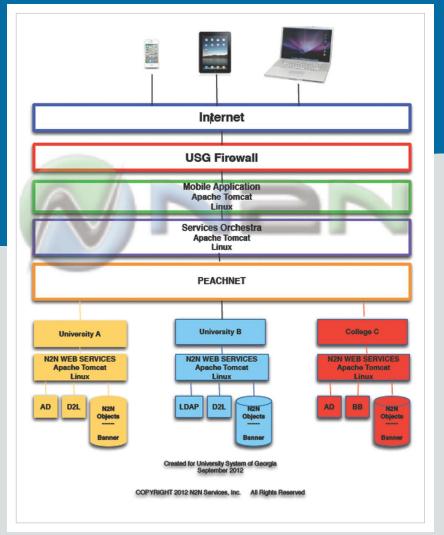
A Suite of Enterprise Mobile Applications that Span John's Entire Student Life Cycle



Prospect -> Recruit -> Applicant -> Student -> Alumni



# System Requirement



#### The software requirements:

- Java version: Oracle JDK 1.6 or more
- Web Server: Apache Tomcat 7 / Weblogic
- Operating System: Linux / Unix
- SIS: Banner 8.x and over

#### Minimal hardware requirements: An Intel based server with the below

configuration

- Xeon processor
- 8GB RAM
- Enough Disk space enough to run the OS and other supporting software (preferably 250GB+).



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